"Directorate of Health Services (DHS MI) Medical Institution"

Department of Health & Family Welfare Government of Meghalaya

Expression of Interest (EOI)

for

EMPANELMENT OF PRIVATE HOSPITALS/DIAGNOSTIC CENTRES FOR PROVIDING TREATMENT OF GOVERNMENT EMPLOYEES AS PER MMA RULES 2025 (AMENDED) UNDER THE GOVERNMENT OF MEGHALAYA.

DISCLAIMER

The information contained in this **Expression of Interest** (hereafter referred as the "**EOI**") or subsequently provided to Applicant(s), whether verbally or in documentary or any other form by or on behalf of the Authority or any of its employees or advisors, is provided to Applicant(s) on the terms and conditions set out in this EOI and such other terms and conditions subject to which such information is provided.

This EOI is not an agreement and is neither an offer nor invitation by the Authority to the prospective Applicant(s) or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in submitting Applications pursuant to this EOI. This EOI includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the Projects. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. This EOI may not be appropriate for all persons, and it is not possible for the Authority, its employees or advisors to consider the investment objectives, financial situation and particular needs of each party who reads or uses this EOI. The assumptions, assessments, statements and information contained in the EOI may not be complete, accurate, adequate or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements and information contained in this EOI and obtain independent advice from appropriate sources.

Information provided in this EOI to the Applicant(s) is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.

The Authority, its employees and advisors make no representation or warranty and shall have no liability to any person, including any Applicant under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in any way for participation in this Application Process.

The Authority also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Applicant upon the statements contained in this EOI.

The Authority may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this EOI.

The issue of this EOI does not imply that the Authority is bound to select an Applicants, for the proposed Project and the Authority reserves the right to reject all or any of the Applicant or Applications without assigning any reason whatsoever.

The Applicant shall bear all its costs associated with or relating to the preparation and submission of its application including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the Authority or any other costs incurred in connection with or relating to its Application. All such costs and expenses will remain with the Applicant and the Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation or submission of the Application, regardless of the conduct or outcome of the Application Process.

SECTION 1

Directorate of Health Services (DHS)- Medical Institutions Department of Health & Family Welfare Government of Meghalaya

1. Invitation for Expression of Interest

- 1.1 The Director of Health Services- Medical Institutions on behalf of the of Department of Health & Family Welfare, Government of Meghalaya invites Expression of Interest (EOI) from eligible Indian private sector partners for empanelment of Private Hospital/ Diagnostic Centre for providing treatment to current and retired government employees under the MMA Rules 2025 (amended) under the Government of Meghalaya.
- 1.2 The EOI document containing the details of qualification criteria, submission requirements, brief objective & scope of work and evaluation criteria, etc. can be downloaded from <u>meghealth.gov.in</u>/ & <u>nhmmeghalaya.nic.in</u>/.
- 1.3 Further details/clarifications, if any, may be obtained from the O/o Director, Directorate of Health Services -Medical Institution Health Complex, Red Hill Rd, Nongkynrih, Laitumkhrah, Shillong, Meghalaya 793003 during working hours.
- 1.4 Last date of submission of EOI is 31-08-2025 by 1500 hours.
- 1.5 Applicants meeting the qualification criteria may be invited for **presentation** before the **Empanelment Committee (EC)**. Further based on the evaluation, bid documents will be subsequently issued to the short-listed applicant only.

Note. 'Directorate of Health Services (MI)' or any of it's designates, reserves the right to cancel this request for EOI and/ or to invite EOI afresh with or without amendments, without liability or any obligation for such request for EOI and without assigning any reasons therefor. 'Directorate of Health Services- Medical Institutions reserves the right to amend /add further details in the EOI.

2. Letter Inviting Expression of Interest (EOI)

GOVERNMENT OF MEGHALAYA OFFICE OF THE DIRECTOR OF HEALTH SERVICES (MI) MEGHALAYA:::SHILLONG

No. HSM/T/ST/8/2024/9595

Dated Shillong, the: 27th May 2025

SUB: INVITATION OF EXPRESSION OF INTEREST (EOI)

Dear Sir/Madam,

The Directorate of Health Services -Medical Institutions on behalf of the of Department of Health & Family Welfare, Government of Meghalaya invites Expression of Interest (EOI) from eligible applicants for empanelment of Private Hospital/ Diagnostic Centre for providing treatment to current and retired government employees under the MMA Rules 2025 (amended) under the Government of Meghalaya.

The EOI document containing the details of qualification criteria, submission requirements, brief objective & scope of work and method of evaluation is enclosed.

The EOI document is available at the State Public Procurement Portal at meghealth.gov.in/ and nhmmeghalaya.nic.in/.

The Critical Dates are as follows: -

SL No	Critical Dates	Date	Time
1.	Publishing Date	28-05-2025	1500 Hrs
2.	Document Download Start Date	28-05-2025	1500 Hrs
3.	Last Date for Submission of Queries	30-06-2025	1500 Hrs
4.	Pre-Bid Meeting (Virtual)	31-07-2025	1500 Hrs
5.	Last Date of Submission	31-08-2025	1500 Hrs
6	Screening of Eol	22-09-2025	1500 Hrs
7.	Intimation to Shortlisted Applicants	30-09-2025	1500 Hrs

Yours Sincerely

Jeling

Director of Health Services Medical Institutions Department of Health & Family Welfare Government of Meghalaya

SECTION-2: Terms of Reference for Empanelment

1 Background:

- 1.1. The Government of Meghalaya, through the Health & Family Welfare Department, (the "Authority") has introduced key amendments to the Meghalaya Medical Attendance (MMA) Rules, 2021, under the Meghalaya Medical Attendance (Amendment) Rules, 2025. These amendments aim to streamline the medical reimbursement system, expand access to specialized healthcare, and introduce a structured empanelment process for private hospitals/diagnostic centre. Notable changes include the classification of diseases into four reimbursement categories, the adoption of revised reimbursement slabs, and the mandatory empanelment of hospitals for availing medical reimbursement benefits. The amendments also establish clear guidelines for referring patients to recognized institutions and reinforce accountability in the submission of medical records.
- **1.2.** In line with these amendments, the Government of Meghalaya invites Expressions of Interest (EOI) from eligible Private Hospital/ Diagnostic Centre for empanelment for delivering treatment to state government employees under the revised MMA (Amendment) Rules, 2025. This empanelment seeks to enhance the availability of specialized medical care beyond Government medical institutions in the state, ensuring that eligible Government employees, pensioners, and their dependents receive quality healthcare services under a structured framework.
- **1.3.** Under the revised rules, empanelled hospitals will be authorized to provide medical treatment as per predefined reimbursement categories, ensuring transparency and affordability. Interested Private Hospital/ Diagnostic Centre meeting the eligibility criteria are invited to submit their proposals in accordance with the terms and conditions outlined in this EOI. The empanelment process will be conducted through a transparent selection mechanism, strengthening the partnership between the government and private healthcare providers to improve healthcare access in Meghalaya.
- **1.4.** Empanelment of the Private Hospital/ Diagnostic Centre would be a continuous process, and eligible Hospitals (applicant) may apply for empanelment at any time.

1.5. Brief description of Application Process

1.5.1. The Authority has adopted a two-stage Application process (the "Application Process") system for selection of Applicant. All Applicant submitting the Application shall submit, in accordance with terms hereof, their relevant qualification details as required hereunder for the purpose of meeting Minimum Eligibility Criteria ("Application").

1.5.2. In the first step of the Application Process, Application of all Applicants shall be evaluated as to whether they meet the Minimum Eligibility Criteria of this EOI for the empanelment.

1.5.3. As part of the Application Process, interested parties who fulfil the Minimum Eligibility Criteria as set forth in this EOI are being called upon to submit their Applications in accordance with the EOI (the "Application Documents"). The Authority shall endeavour to adhere to the timelines in connection with submission, appraisal and approval of the application received from the applicant as prescribed in the EOI.

1.5.4. Any queries or request for additional information concerning this EOI can be submitted by e- mail to the officer designated. The email shall clearly bear the following identification/ title:

"Queries/Request for Additional Information: Expression of Interest (EOI) for "for empanelment of private hospital/diagnostic centre for providing treatment to current and retired Government employees under the MMA Rules 2025 (amended) under the Government of Meghalaya".

The queries should be submitted in the format specified below to be considered for response and they should be submitted in MS-Excel format. queries not submitted in the prescribed format shall not be responded to:

S. No.	Page No.	Part of EOI	Clause No.	Text provided In EOI	Clarification/Information sought with justification, If any

SECTION-3: INSTRUCTIONS TO APPLICANTS

3.1 General terms of Application

- **3.1.1** The EOI can be **downloaded** from the web portal. Any modifications **addendum** to EOI, or the responses to queries shall be updated on these websites, and the Applicants are requested to check the website regularly for updates. The Authority shall not undertake any responsibility, if any, Applicant fails to regularly check the website for addendums.
- **3.1.2** The Application may be submitted to the departmental mail-id at <u>*healthdeptt502@gmail.com*</u> or be submitted in the hard copy at the following address:

The Director Health Services- Medical Institutions Health Complex, Red Hill Rd, Nongkynrih, Laitumkhrah Shillong, Meghalaya 793003

- **3.1.3** Notwithstanding anything to the contrary contained in this EOI, the detailed terms specified in the Agreement shall have an overriding effect; provided, however, that any non- repugnant conditions or obligations imposed on the Applicant hereunder shall not be prejudiced by this clause and shall continue to have effect in addition to its obligations under the **Agreement**, and shall be deemed to form integral part of the Agreement.
- **3.1.4** The Application shall be furnished as per formats provided in Appendixes of this EOI.
- **3.1.5** The Applicant should submit an official intimation stating the authorized representative along with the official mail address responsible for future communications while rendering services.
- **3.1.6** Any condition or qualification or any other stipulation contained in the Application shall render the Application liable to rejection as a non-responsive Application.
- **3.1.7** All communications in relation to or concerning the EOI and the Application shall be in **English language**.
- **3.1.8** The Application Documents including this EOI and all attached documents are and shall remain the property of the Authority and are transmitted to the Applicants solely for the purpose of preparation and the submission of an Application in accordance herewith. Applicants are to treat all information as strictly confidential and shall not use it for any purpose other than for preparation and submission of their Application

3.2 Eligibility of Applicants

3.2.1 Technical and Financial Criteria for different categories of Hospitals:

The following categories of hospitals can apply for empanelment to provide treatment under the Meghalaya Medical Attendance (Amendment) 2025 Rules-

Multi-Specialty Hospital	Specialty Hospital	AYUSH		
A hospital must have the following departments to	A hospital offering one or more specialty branches will	Hospitals	providing	Ayurvedic
qualify as a multi-specialty hospital:	be considered a specialty hospital. If a hospital has more	treatment	as per	prescribed
	than one specialty, the eligibility criteria for bed capacity	norms.		
General Medicine	and financial turnover will be doubled compared to a			
General Surgery	single-specialty hospital.			
Obstetrics and Gynaecology				
Paediatric Medicine	Specialty branches include Cardiac Surgery, Cardiology,			
Orthopaedics	Dentistry, ENT, Gastroenterology, Nephrology,			
• Eye	Neurosurgery, Oncology, Ophthalmology, Orthopaedics,			
• ENT	Urology, Chest / Thoracic / Pulmonary, Plastic Surgery,			
Oncology	Endocrinology, Any other specialty not mentioned above			
• Dentistry				
Psychiatry				
Additionally, the hospital may have other specialty				
branches, including Ayurveda.				

Iulti-Specia	lty Hospital			Specialty Hospital				AYUSH
Location	Minimum Number of Beds	Minimum Turnover (Rs in	Specialists (PG) per Branch	Specialty	Minimum No. of Beds	ICU Beds	Minimum Turnover (Rs in Lakhs)	• Minimum 10-bed hospita with a total of 3000 sq. f construction, with 2000 sq. f
Other than Meghalaya Meghalaya	100 Beds 50 Beds	Lakhs) 500.00 150.00	2	Cardiology, Cardiac Surgery, Neurosurgery, ENT, Gastroenterology, Nephrology, Oncology, Urology, Urology, Orthopaedics, Chest / Thoracic / Pulmonary, Plastic Surgery,	20	5	150.00 (Other Cities) 75.00 (Meghalaya)	 allocated for beds/wards. Minimum turnover of Rs. 2 lakhs (Meghalaya) and Rs. 5 lakhs (Other states). Facilities for gener Ayurvedic care, Panchakarm Ksharsootra, Shalyakarm Shalakya, Manas Ro Upchara, yoga, ar naturopathy. Availability of full-tim doctors with PG qualification
				Endocrinology, Ophthalmology	5	1	75.00 (Other Cities), 50.00 (Meghalaya)	 in Ayurveda. Two resident doctors for eve 10 beds with BAMS, BHM Unani (BUMS), and Siddl (BSMS) qualification.
				Dental	-	-	75.00 (Other Cities), 50.00 (Meghalaya)	• Compliance with support services like sterilization laundry, and 24-hour watt supply.
				Any other specialty	20	5	75.00 (Other Cities), 50.00 (Meghalaya)	
				 Availability of qualifi At least one in Me places with degree specialty. At least one of t experience 	eghalaya and tw e of DM / M.C	wo speci Ch. / MS	ecialty hospitals alists in other in concerned	

Multi-Specialty Hospital		Specialty Hospital	AYUSH	
		 specialty. Sufficient numbers of resident doctors and specialty trained anaesthetists. For dental at least two dental surgeons with MDS and one of them is oral maxillofacial surgeon. In oncology At least one specialist in each Medical Oncology, Surgical Oncology and Radiation oncology. Each specialty should have minimum required support 		
		staff, technical staff etc. should be available.		
Scope of Service	of Diagnostic	e Centres: ense as large laboratory OR as a stand-alone radiology		
	centre with – i. Digital Imaging,	ocardiography, Colour Doppler),		
Quality Assurance	 There should be em 	ed (under Quality Council of India) under ISO 1518:2012 panelment under an independent External Quality Assurance F ficrobiology & Histopathology.	rogramme (EQAS) for specialiti	

3.1.2 Paramedical Nursing and Technical Staff:

- The standard requirement of nursing staff as per Indian Nursing Council (INC) norms, and adequate number of Nursing and Technical Staff in:
- (a) Medical, Surgical, Orthopaedics, Paediatrics, Gynaecology and Maternity Wards
- (b) Specialized ICU nursing care
- (c) OT Staff Nurse
- (d) For specialty hospitals qualified required technical staff and support staff should be available.

3.1.3 Casualty Medical Services:

The Hospital shall mandatory operate round the clock Casualty Medical Services managed by consultants of critical care. CMC should be equipped with availability of Oxygen, Defibrillator, ventilator and other life-saving equipment.

3.1.4 Essential Laboratory Diagnostic Services:

All Hospital shall mandatorily operate the following laboratories:

- (a) Haematology and Clinical Pathology (including Blood Analysis, Parasitological and Urine analysis).
- (b) Biochemistry (Full battery of Serum Bio-chemistry).

Note: Specialty hospitals along with above mentioned regular facilities should have following specific facilities also.

- (a) For cardiology Non-invasive Lab consisting of Cardiac Cath lab, IABP, TMT, 2D ECHO, Holter monitor etc.
- (b) For cardiac surgery Heart lung machine with accompanying other machines.
- (c) For gastroenterology Upper GL scope, Sigmoidoscope, Colonoscope, USG with Doppler, CT scan and Biopsy facilities with general surgical backup.
- (d) For nephrology Haemodialysis, peritoneal dialysis, kidney biopsy and catheter insertion facility.
- (e) For Neurology 24 hours emergency services for head injury, Multi scan CT scan, C-Arm and MRI.
- (f) For Oncology 2 bed Bone Marrow Transplant unit, oncology OT, Linear Accelerator, Cobalt / Branchy Therapy.
- (g) For Urology Laparoscopy, Endoscopy and Lithotripsy facilities, CT scan, MRI

3.1.5 Radiology Investigation facilities:

The Hospital shall mandatory operate and maintain the following Radiological investigative facilities/ Investigation Units:

- X-Ray unit (Minimum 300 MA, preferably 500 MA or digital / computerized X-Ray).
- Digital Computerized X-Ray
- Ultra-Sonography Machine.
- 2-D Colour Doppler
- The Radiology Department shall observe regulations of International Commission on Radiological Protection, 1955.

3.1.6 Central Sterile Supply Department:

The Hospital shall have the central sterile supply Department.

3.1.7 Hospital Waste Disposal System:

The Hospital shall mandatorily follow norms for disposal of biomedical waste laid down in Government of India 'Biomedical Waste Disposal (Management & Handling) Rules 1995, 1998 and Environment (Protection)Act.

3.1.8 Fire Safety and Security Services:

The Hospital shall have the fire safety certificate from municipal body and shall have adequate security services.

3.1.9 Adoption of Indian Medical Council (Professional Conduct, Etiquette and Ethics) Regulations, 2002 of MCI (as amended)

The Private Hospital/ Diagnostic Centre shall mandatorily undertake the responsibility of discharging Medical Services in full consonance of Professional Conduct and Ethics and implementation of all Acts and Regulations of Government of India viz. PNDT Act and National and State Health Programmes during the period of agreement. The Private Hospital/Diagnostic Centre shall also undertake responsibility for its employees (Doctors and Paramedical personnel) for not committing any act of Professional Negligence or Violation of Acts (Parliamentary and State legislation) or Professional Conduct and Ethics.

- **3.1.10** The Hospital shall not refuse to the incumbent employee of Meghalaya Government to provide any Medical / Surgical treatment available in the Hospital on the agreed terms and condition.
- **3.1.11** Hospital shall be bound not to charge, from the State Government Employees and Pensioners, more than the rates as agreed upon in the empanelment MoU, for various treatments, investigations and implants.
- **3.1.12 Reference for higher / specialized treatment**: The Hospital shall, in case of non-availability of any treatment/specialized treatment in the hospital, refer the patient to another hospital (preferable empanelled with the Government of Meghalaya) or hospitals attached to Government Medical College with adequate facilities.
- **3.1.13** Hospital shall mandatorily communicate in advance if there is any change in ownership of hospital because of sale-purchase. Empanelment of hospital shall not be deemed transferred without the consent of the State Government.

E. Documents required during submission of proposal for empanelment as Multi-Specialty/ Specialty/ Ayurveda Hospital:

- **i.** Application Form will be submitted mail, copy of affidavit and agreement shall be signed by authorized person or legal entity and submitted to nodal department.
- **ii. Application Form** fee Rs. 5,000.00/- will be paid to the DHS (MI).
- **iii. Ownership of the hospital**: Individual/ Partnership/ Company/ Society/ Trust/ Others with supporting documents such as in case of consortium, letter of association/memorandum of understanding signed by all members. Legal authorization where application is made on behalf of company, trust etc. In case of partnership, a copy of partnership agreement duly attested by competent authority.
- **iv. Profit & Loss Account** of the hospital certified by CA, indicating the annual turnover for relevant financially year (not annualized) and it should not include income from sources like student fees, rental income like cycle/Scooter Stand, Canteen income etc.
- v. Registration certificate under the Clinical establishment Act
- vi. Copy of the agreement executed with authorized agency of respective State Pollution Control Board for determining the number of beds.
- vii. **Specialist consultants** employed at the Hospital with them qualifications, experience and registration with medical council.
- viii. Certificate from CA certifying that TDS has been deducted in the relevant assessment year from qualified consultant/paramedical staff and other staff shown in the list by the Hospital.
- ix. An affidavit cum declaration stating-
 - the Hospital shall be bound not to charge, from the State Government Employees, their dependants and Pensioners, more than the rates as agreed upon in the empanelment MoU, for various treatments, investigations and implants.
 - that hospital discloses that it has 'No Prosecution for Negligence or Violation of Acts of Central and State Government or Professional Medical Ethics Regulations'.
 - that the hospital has availability of Emergency Medical services/Central Sterile Supply Department/Security services.
 - that the applicant has followed norms prescribed by BARC for prevention of radiation along with AERB registration of the machine.
 - of the oath that he/she will accept the norms and standards of medical care to be provided under the scheme and all the item wise bills shared with DMS (MI) via mail shall be ensured of the accuracy, authenticity, and completeness of the submitted medical records. Any misrepresentation, falsification, or omission of relevant information shall render the hospital legally accountable and subject to proceedings before the competent courts of Meghalaya under applicable laws.

- **x.** Fire safety NOC.
- **xi.** Ambulance registration in the name of Hospital or with a valid long-term agreement between the hospital and other part for making available the ambulance services 24x7.
- **xii.** Agreement of the authorized agency of the concerned State Pollution Control Board for Hospital bio medical waste disposal system.
- xiii. List of equipment and other accessories as per application form.

3.1.14 Venue & Deadline for submission of proposal:

The proposal, as outlined in the EOI, must be submitted via mail at <u>healthdeptt502@gmail.com</u>. Interested applicants are encouraged to visit this official websites regularly for updates, including any changes, modifications, or corrigenda related to the EOI, as all such notifications will be published exclusively on this platform. In exceptional cases, at the discretion of the Director-Medical Institutions, the submission deadline may be extended. Any such extension will be communicated via the website, and all rights and obligations related to the project and Applicants will be adjusted accordingly to the revised deadline.

3.1.15 Cost of Application

The Applicants shall be responsible for all of the costs associated with the preparation of their Applications and their participation in the Application Process. The Authority will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Application Process.

3.1.16 Right to accept and to reject any or all Applications

The Applicants shall be responsible for all of the costs associated with the preparation of their Applications and their participation in the Application Process. The Authority will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Application Process.

Notwithstanding anything contained in this EOI, the Authority reserves the right to accept or reject any Application and to annul the Application Process and reject all Applications at any time without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reasons thereof. In the event that the Authority rejects or annuls all the Applications, it may, in its discretion, invite all eligible Applicants to submit fresh Applications hereunder. The Authority reserves the right to reject any Application, at any time, a material misrepresentation is made or uncovered or the Applicant does not provide, within the time specified by the Authority, supplemental information sought by the Authority for evaluation of the Application. Such mis representation/improper response shall lead to the disqualification of the Applicant. If such disqualification / rejection occurs after the Application have been evaluated and selected gets disqualified / rejected, then the Authority reserves the right to:

- To choose the Selected Applicant, or
- Take any such measures as may be deemed fit in the sole discretion of the Authority, including annulment of the Application Process.

3.2 Clarifications

- **3.2.1** Applicants requiring any clarification on the Application Documents including the EOI may notify the Authority by e-mail. The Authority shall endeavour to respond to the queries within reasonable time. The responses without identifying the source of queries will be uploaded on the official webistes of the Authority.
- **3.2.2** The Authority shall endeavour to respond to the questions raised or clarifications sought by the Applicants. However, the Authority reserves the right not to respond to any question or provide any clarification, in its sole discretion, and nothing in this clause shall be taken or read as compelling or requiring the Authority to respond to any question or to provide any clarification.
- **3.2.3** The Authority may also on its own motion, if deemed necessary, issue interpretations and clarifications to all Applicants. All clarifications and interpretations issued by the Authority shall be deemed to be part of the Application Documents. Verbal clarifications and information given by Authority or its employees or representatives if any, shall not in any way or manner be binding on the Authority.
- **3.2.4** To facilitate evaluation of the Applications, the Authority may, at its sole discretion, seek clarifications from any Applicant regarding its Application. Such clarification(s) may without prejudice include clarifications with respect to minor deviations found in the Application and shall be provided within the time specified by the Authority for this purpose. Any request for clarification(s) and all clarification(s) in response thereto shall be in writing.
- **3.2.5** If an Applicant does not provide clarifications sought within the prescribed time, its Application shall be liable to be rejected. In case the Application is not rejected, the Authority may proceed to evaluate the Application by construing the particulars requiring clarification to the

best of its understanding, and the Applicant shall be barred from subsequently questioning such interpretation of the Authority.

3.3 Amendment of EOI

- **3.3.1** At any time prior to the deadline for submission of Applications, the Authority may, for any reason, whether at its own initiative or in response to clarifications requested by an Applicant, modify the EOI by the issuance of an addendum ("Addendum").
- **3.3.2** Any Addendum issued hereunder shall be posted/ uploaded on the official websites through corrigendum and shall for an integral part of the Application documents. The relevant clauses of the Application Documents shall be treated as amended accordingly, in terms of corrigendum(s).
- **3.3.3** It shall be sole responsibility of the Applicants to check the official websites mentioned above from time to time for any such amendments. The Authority shall not be responsible for any negligence on part of the Applicant.

3.4 Preparation and submission of Proposal for empanelment

3.4.1 Preparation of Proposals

- 3.4.1.1 Applicants should take into account any corrigendum published on the EoI document before submitting their bids.
- 3.4.1.2 Applicants shall go through the EoI advertisement and the EoI document carefully to understand the documents required to be submitted as part of the bid. Please note the number of covers in which the bid documents have to be submitted, the number of documents including the names and content of each of the document that need to be submitted. Any deviations from these may lead to rejection of the bid.
- 3.4.1.3 Applicants, in advance, should get ready the bid documents to be submitted as indicated in the EOI document / schedule and generally, they can be in PDF / XLS / RAR / DWF/JPG formats. Bid documents may be scanned with 100 dpi with black and white option which helps in reducing size of the scanned document.

3.5 Rejection of Applications

- **3.5.1** If any Application received by the Authority is not submitted in accordance with this EOI, it may be summarily rejected.
- 3.5.2 Notwithstanding anything contained in this EOI, the Authority reserves the right to reject any Application and to annul Application Process and to reject all Applications at any time without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reason

whatsoever. In the event that the Authority rejects or annuls all the Applications, it may, in its discretion, invite fresh Applications hereunder.

3.5.3 The Authority reserves the right not to proceed with the Application Process at any time, without notice or liability, and to reject any Application without assigning any reasons.

3.6 Confidentiality

- **3.6.1** Information relating to the examination, clarification, evaluation and recommendation for the Applicants shall not be disclosed to any person who is not officially concerned with the Application Process or is not a retained professional advisor advising the Authority in relation to, or matters arising out of, or concerning the Application Process.
- **3.6.2** The Authority will treat all information, submitted as part of the Application, in confidence and will require all those who have access to such material to treat the same in confidence.
- **3.6.3** The Authority may not divulge any such information unless it is directed to do so by any statutory entity that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory entity and/ or the Authority or as may be required by law or in connection with any legal process.

3.7 Correspondence with the Applicant

Save and except as provided in this Expression of Interest, the Authority shall not entertain any correspondence with any Applicant in relation to acceptance or rejection of any Application.

3.8 Short Listing Criteria

- **3.8.1** All Applicants may be required to make a presentation before the **Empanelment Committee** constituted for the purpose.
- **3.8.2** Screening of EOIs shall be carried out as per eligibility conditions mentioned in this document and based on verification of testimonials submitted.
- **3.8.3** EOI will be evaluated for short listing based on their past experience of providing similar type of treatments covered under medical reimbursement to state government employees, financial strength of firm and presentation before **Empanelment Committee.**
- **3.8.4** Applicants shortlisted in EOI may be issued RFP and be requested to submit their financial proposal.
- **3.8.5 Response :** Applicants must ensure that their Bid response is submitted as per the formats attached with this document. Special comments on the objectives and scope of service projected in the enquiry may also be submitted along with the offer.

SECTION-4: EVALUATION OF APPLICATIONS

- **4.1 Scrutiny of proposals**: The empanelment of Private Hospital/ Diagnostic Centre to render treatment for Government employees under the Meghalaya Medical Attendance (Amendment) Rules, 2025, shall follow a structured, transparent, and time-bound scrutiny process. The **Empanelment Committee**, constituted for this purpose, shall oversee the selection process. The committee shall consist of:
 - 1. Chairperson: Commissioner and Secretary, Health and Family Welfare Department, Government of Meghalaya
 - 2. **Member:** Director, Directorate of Health Services (Medical Institution), Government of Meghalaya
 - 3. **Member:** Financial Advisor, Directorate of Health Services (Medical Institution), Government of Meghalaya
 - 4. Member: SS, Shillong Civil Hospital, Government of Meghalaya
 - 5. **Member:** Representative from the Department of Law, Government of Meghalaya
 - 6. Member: Representative from the Department of Finance, Government of Meghalaya

The procedure for scrutiny of proposals shall be as follows:

4.1.1 Submission of Applications

All applications shall be submitted exclusively through the designated mail id portal along with certified copies of required documents, certificates, and affidavits.

4.1.2 Preliminary Screening and Forwarding

- The **Empanelment Committee** shall review and verify the completeness of applications upon submission.
- The application shall be simultaneously forwarded to all concerned departments to ensure parallel processing and expedited scrutiny.

4.1.3 Departmental Review and Inspection

- The **Director of Health Services (Medical Institutions)** shall review the application based on the submitted documents and the applicant's self-declaration affidavit.
- The application shall then be forwarded to the **Empanelment Committee** for an on-site inspection of the applicant hospital (if deemed necessary).
- An **inspection report** with a clear recommendation (approval or rejection) shall be submitted within **thirty (30) days** by the **Empanelment Committee**.

4.1.4 Financial and Legal Scrutiny

- Upon receiving the inspection report, the **Financial Advisor**, **Directorate of Health Services** (**Medical Institution**) shall conduct a financial review to ensure the hospital meets the required financial and operational criteria.
- Simultaneously, the **Department of Law** shall examine the legal compliance aspects of the proposal, including the validity of submitted documents and adherence to applicable regulations.

4.1.5 Final Approval by the Empanelment Committee

- The **Empanelment Committee** shall evaluate the recommendations from the inspection, financial, and legal reviews.
- Based on the consolidated assessment, the Committee shall make the final decision on **approval or rejection** of the proposal.
- For special cases, such as **new policies or issues related to package rates**, the proposal shall be referred to the **Commissioner & Secretary, H&FW Department** who chairs the **Empanelment Committee**, for final decision within **three (3) days**.

4.1.6 Execution of Memorandum of Agreement (MOA)

- The approval for empanelment notification shall be published in the https://meghealth.gov.in.
- Once approved, the hospital shall be required to sign and execute a Memorandum of Agreement (MOA) within fifteen (15) days with the Directorate of Health Services (Medical Institutions).
- Upon execution of the MOA, the hospital shall be **obligated to commence treatment services** for beneficiaries under the Meghalaya Medical Attendance (Amendment) Rules, 2025.

4.2 Duration of the Agreement:

The agreement shall be affected for 5 years from the date of signing the agreement. The STATE GOVERNMENT is free to terminate before the agreement if deemed appropriate at any point of time without giving any notice to the Private Hospital/ Diagnostic Centre.

4.3 Memorandum of Agreement:

The format for agreement will be as per **Annexure 2.** This agreement, on Non-Judicial Stamp of Rs.1000/-, is to be executed between Director of Health Services (MI) (on behalf of Government of Meghalaya) and authorized person of Hospital concerned. The approved hospital will submit three copies of MOA in this regard.

4.4 Inspection by the Committee:

Representatives appointed by the Chairperson of the Empanelment Committee of Government or representative appointed by the committee can inspect the hospital during

M.O.A. period to ascertain that the parameter for which approval given are maintained properly by the Hospital.

4.5 Penalty in case of violation of conditions of Agreement:

If at any stage, during the period of agreement, the Private Hospital/ Diagnostic Centre violates any of the conditions of the agreement, especially the prescribed standards, the DHS (MI) shall be competent to take action against the approved hospital.

4.6 Single Point Responsibility:

The Private Hospital/ Diagnostic Centre shall be solely responsible for acts and performance of the medical personnel, ethical and professional code of conduct for Medical services to provide to the employees of Meghalaya Government, administration, cleanliness, control of infections and full and true implementation of the Terms and Condition of this Agreement.

4.7 Dispute Resolution:

If any dispute or difference arises between the parties relating to any matter arising from or touching upon this agreement, the same shall be referred to the competent level in DHS (MI) for resolution.

4.8 Clause of Rates:

The Hospital will display properly at the reception, Laboratory and on Website the rates of various Diagnostic tests, Operation Charges, Cost of Implants, Dialysis and Blood Bank Charges and Accommodation Charges along with the total discounts on bill amount offered to Government ID/ Approval letter from concerned department holder. Hospital shall be bound not to charge, from the State Government Employees and Pensioners, more than the rates as may be fixed by the State Government from time to time, for various treatments, investigations and implants.

Annexure–1

Application for Multi-Specialty Hospital / Specialty Hospital/ AYUSH Hospitals/Diagnostic Centres

(The documents should be submitted as per guidelines of empanelment of Hospitals and EOI shall be the integral part of this application form)

Application Form for the Approval of a Private Hospital/ Diagnostic Centre in the Scheme of providing Medical Services to Government employees in Meghalaya

Scope of empanelment

- Multi-Speciality (General Purpose Hospital)
- Speciality/Super Speciality Hospital (Indicate speciality from list below)
- □ Diagnostic Laboratory
- □ Imaging Centre
- Dental Clinic

1. Name of Hospital with Address

.....

.....

2. City of Location:

3. Name of Proprietor of the Firm:

.....

(Individual/Partnership/Company/ Society/Trust/Others with supporting documents such as in case of consortium, letter of association/ memorandum of understanding signed by all members. Legal authorization where application is made on behalf of company, trust etc. In case of partnership, a copy of partnership agreement duly attested by competent authority)

4. Contact. details

- (a) Telephone Office
- (b) Telephone Residence of Proprietor
- (c) Mobile of contact person
- (d) Official email
- (e) Website
- 5. Audited receipts of last financial year. (upload)

.....

(indicating the annual turnover for relevant financial year (not annualized) and it should not include, student fees, Rental income like cycle/Scooter Stand, Canteen income etc.)

- 6. Running capacity (Number of Beds as on 1st April of application year)
- 7. No of ICU Beds.
- 8. Details about specialist consultants employed at the Hospital
 - □ Name
 - □ Highest Qualification with specialty
 - □ Registration with Medical Council/ Commission- registration nos, date
 - □ TDS deduction certificates. (upload)
- 9. Paramedical Nursing and Technical Staff:
 - □ Total no of Nursing staff employed-
 - □ Specialized ICU care Nursing staff......
 - □ OT staff Nurse
- 10. Casualty Medical Services: (Yes / No)
- 11. Essential Laboratory Diagnostic Services: (Yes / No)

- (a) Haematology and Clinical Pathology: (Yes /No)
- (b) Biochemistry: Full battery of Serum Biochemistry.

12. Radiology Investigation facilities:

S. No.	Machine	Yes/ No
1.	X-Ray unit (Minimum300MA, preferably500MA or digital / computerized X-Ray.)	
2.	Ultra-sonography	
3.	2 D colour Doppler (optional)	
4.	Other machines (optional)	

13. Ambulance Services: (Yes / No).....

14. Central Sterile Supply Department: (Yes/ No).....

15. Hospital Waste Disposal System: (Yes / No).....

16. Dietary Services: (Yes / No).....

17. Fire Safety and Security Services. (Yes / No).....

18. An affidavit cum declaration

- i. that hospital shall be bound not to charge, from the State Government Employees, their dependants and Pensioners, more than the rates as may be listed with the MoU as an Annexure (Rate List), for various treatments, investigations and implants.
- ii. That hospital discloses that it has No Prosecution for Negligence or Violation of Acts of Central and State Government or Professional Medical Ethics Regulations.
- iii. That the hospital has availability of Emergency Medical services/Central Sterile Supply Department/Security services.
- iv. That the applicant has followed norms prescribed by BARC for prevention of Radiation along with AERB registration of the machine.
- v. of the oath that he/she will accept the norms and standards of medical care to be provided under the scheme and all the item wise bills shared with DMS (MI) via mail shall be ensured of the accuracy, authenticity, and completeness of the submitted medical records. Any misrepresentation, falsification, or omission of relevant information shall render the hospital legally accountable and subject to proceedings before the competent courts of Meghalaya under applicable laws.

19. List of equipment and other accessories as optimum required to run the facility (selfdeclaration by Hospital)

Signature of the authorized person

Date of Application:

Annexure-2

Memorandum of Agreement Multi-specialty / Specialty Hospital/ AYUSH Hospitals/Diagnostic Centres

This M.O.A. is hereby executed this...... day of (year), between Government of Meghalaya acting through the Director, Health Services-Medical Institutions, hereinafter called in this M.O.A., the "**State Government**" and referred to as "the First Party" (which expression shall include its successors and permitted assigns) as party of the one part

And

(Owner/Trust) having its registered office at

....., acting through the..... (Name

of the Hospital & location in the State) hereinafter called in this M.O.A., the "Private Hospital/ Diagnostic Centre" and referred to as "the Second Party" (which expression shall, unless the context requires otherwise, includes its legal heirs, representatives, administrators, successors and permitted assigns) of the Other Part.

WHEREAS

- a. THE FIRST PARTY has decided to reimburse the expenses incurred on medical treatment (medicines, investigation and other charges) at the negotiated rates to THE SECOND PARTY.
- b. AND THE SECOND PARTY is one of the Applicants, who has submitted its technical qualifications and agreed with Terms and conditions of EOI, which becomes part of this M.O.A., as agreed upon by the PARTIES.
- c. AND THE SECOND PARTY has agreed to provide Medical / Surgical Health Care services to the employees and pensioneers of the Government of Meghalaya and their family members on the following terms and conditions by way of prescription of diagnostic investigations and medicines which are to be reimbursed at the negotiated rates. The PARTIES have agreed that "MOA" shall mean this Agreement and all definitions which cover under medical reimbursement along with all Schedules, supplements, appendices, appendages and modifications thereof made in accordance with the terms of this Agreement.

Therefore, both the SECOND PARTY and the State Government has agreed to enter into this formal agreement as per Terms & Conditions herein given below :-

1. Duration

The MOA will be effective for a period of five (05) years from the date of signing. The MOA may be renewed for a period of 05 years on mutual consent from both the parties.

2. Intake Capacity

The intake capacity (bed strength) of (Name of Hospital) is...... (Name of even category).

3. Availability of Qualified Consultants:

SECOND PARTY shall provide requisite number of required qualified doctors, nursing and trained technical staff as per EoI of concerned category for HCNP (Multispecialty /Specialty hospital) as the case may be.

4. Paramedical Nursing and Technical Staff:

SECOND PARTY shall provide the standard requirement of nursing staff as per Indian Nursing Council (INC) norms as per EoI of concerned category.

5. Casualty Medical Services:

SECOND PARTY shall mandatorily operate round the clock Casualty Medical Services manned by experts of critical care. Casualty Medical Services shall be equipped with availability of Oxygen, Defibrillator, ventilator and other life-saving equipment and gadgets as may be necessary.

6. Essential Laboratory Diagnostic Services (ELDS):

SECOND PARTY shall mandatorily operate the following laboratories: -

- a. Haematology and Clinical Pathology (including Blood Analysis, Parasitological and Urine analysis).
- b. Biochemistry (Full battery of Serum Biochemistry).

For ELDS the Private Hospital will be permitted to refer the patients to Medical Colleges of the Divisional Headquarters in the circumstances where facility is not available in the hospital under MOA, but not to other private hospitals.

7. Radiology Investigation facilities:

SECOND PARTY shall mandatorily operate and maintain the following Radiological investigative facilities and the Radiology Department shall observe regulations of International Commission on Radiological Protection, 1955 and possess the license of BARC. Investigation Units include:

□ X-Ray unit (Minimum 300 MA, preferably 500 MA or digital/computerized X-Ray)

- □ Ultra-Sonography machine
- \Box 2-D Colour Doppler.

8. Central Sterile Supply Department:

SECOND PARTY shall have the Central Sterile supply Department.

9. Hospital Waste Disposal System:

SECOND PARTY shall mandatorily follow Government of India Biomedical Waste Disposal (Management & Handling) Rules, 1995, 1998 and Environment (Protection) Act 1986.

10. Dietary Services:

SECOND PARTY shall mandatorily have the facility of nutritional dietary services for the admitted indoor patients.

11. Fire Safety & Security Services:

SECOND PARTY shall have the fire safety certificate from Municipal Body and shall have adequate security services.

12. Ambulance Services:

SECOND PARTY shall have ambulance services. The ambulance should be registered in the name of the hospital or with a valid long-term agreement between the hospital and other party for making available the ambulance services 24x7.

13. Full Adoption of Ethical and Professional Medical Conduct & Etiquette Regulations, 2002 of MCI:

SECOND PARTY shall mandatorily undertake the responsibility of discharging Medical Services in full consonance of Professional Conduct and Ethics and implementation of all Acts

and Regulations of Government of India viz., PCPNDT Act and National and State Health Programmes during the period of MOA. The SECOND PARTY shall also undertake responsibility for its employees (Doctors and Paramedical personnel) for not committing any act of Professional Negligence or Violation of Acts (Parliamentary and State legislation) or Professional Conduct and Ethics.

The SECOND PARTY shall not refuse to provide medical treatment to the employees, pensioneers of the Government of Meghalaya and their family members.

Government Employee ID card is required to obtain the medical treatment. MHIS Beneficiaries are not included in the MoA.

14. Reference for higher / specialized treatment:

The SECOND PARTY shall, in case of non-availability of any treatment/ specialized treatment in the hospital, shall refer cases to another institute for treatment only through online portal after due approval from competent authority of DHS (MI).

15. Criteria for treatment:

The beneficiaries to be selected by the SECOND PARTY as per Rule 2 of the 'Meghalaya Medical Attendance (Amendment) Rules 2025.

In case of treatment of his/her dependent defined in the Rule 3 (7) of the 'Meghalaya Medical Attendance (Amendment) Rules 2025, the burden of proof for establishing the relationship of the dependents lies upon the Government Employee only. Once the SECOND PARY finds it satisfactory, treatment may be initiated.

Or

The Government employee may seek an approval letter for the medical treatment from the Government of Meghalaya which will serve as proof of dependent to the SECOND PARTY, which once found satisfactory may be approved for treatment.

Referral letter will be issued by, the Authorized Medical Attendant, not below the ranking of a Medical Superintendent of a Government Hospital or a District Medical & Health Officer may, with the prior approval of the Director of Health Services (Medical Institutions), as per Rule 7(1) of the Meghalaya Medical Attendance (Amendment) Rules 2025.

In case of medical emergency, medical treatment can be initiated without any referral letter or approval. However, ex-post-facto approval have to be taken, and Hospital has to state the emergency nature of the disease.

16. Submission of digital medical records: The SECOND PARTY shall submit the of 'copies of the Discharge Summary, Medical Report, Advice Slips, and Prescriptions corresponding to each itemized bill or cash memo' in digital to expedite processing from the official email id. At the time of Signing of the MoA, the email ID of the hospital for the purpose of reimbursement along-with the name and contact number of the nodal person shall be disclosed.

17. Inspection by the Committee:

Representatives appointed by the Chairperson of the Empanelment Committee of DHS (MI) can inspect the hospital during MOA period to ascertain that the parameters so approved are maintained properly by the SECOND PARTY.

18. Penalty in case of violation of conditions of MOA:

If at any stage, during the period of MOA, the SECOND PARTY violates any of the conditions of the MOA, the defaulting hospital will be removed from the scheme, after giving 30 days' Notice. The Civil and Criminal Liability lies with the SECOND PARTY, if any case is instituted against them.

19. Single Point Responsibility:

The SECOND PARTY shall be solely responsible for acts and performance of the Medical personnel, ethical and professional code of conduct for Medical services provided to Medical Reimbursement beneficiaries along with proper administration, maintaining cleanliness with control of infections and ensuring full and true implementation of the terms and conditions of this MOA.

20. Dispute Resolution:

If any dispute or difference arises between the parties relating to any matter arising from or touching upon this agreement, the same shall be referred to the competent authority of DHS (MI) for resolution through grievance redressal.

21. Clause of Rates:

Hospital shall be bound not to charge, from the Government Employee, Pensioners or their family members more than prescribed Medical Reimbursement rates. The second party will display properly at the reception and on hospital website the rates of various Laboratory and Diagnostic tests, Operation Charges, Cost of Implants, Dialysis and Blood Bank Charges and Accommodation Charges offered to Medical Reimbursement beneficiaries.

22. Clause of Ownership:

Hospital shall mandatorily communicate in advance if there is any change in ownership of hospital because of sale-purchase. Empanelment of hospital shall not be deemed transferred without the consent of the State Government.

23. Annual Health Checkup of All India services and State Service Officers:

Hospital shall be bound to provide facilities for annual health check-up to the Officers of All India Services and State Services at the rate as may be determined by the State Government from time to time, and Hospitals shall be bound to appoint a Nodal Officer to facilitate these officers for such health check-up.

24. Employment Consideration for Graduates of Government Nursing Institutes:

The SECOND PARTY shall, to the extent practicable and without compromising on merit and suitability, accord preference in recruitment to eligible and qualified nursing professionals who have successfully completed their education from Government Nursing Institutes situated within the State of Meghalaya. This provision is intended to further the objectives of the State Government in enhancing employment opportunities for locally trained healthcare personnel and strengthening the regional healthcare workforce.

The SECOND PARTY shall ensure that its recruitment process remains fair, transparent, and merit-based, and shall maintain appropriate records thereof. Furthermore, the SECOND PARTY shall submit an annual report to the Director of Health Services, Medical Education & Research (DME), indicating the number of such graduates considered and recruited, if any, during the preceding year. The Government of Meghalaya reserves the right to review compliance with this provision at the time of periodic inspection or renewal of the Memorandum of Agreement.

25. Clause of Forfeiture of PBG and Removal from List of Empanelled Hospitals:

The Performance Bank Guarantee (PBG) as per EOI for empanelment and shall be presented to DHS (MI) authority at the time of executing MOA and in case of any violation of the provisions of this Agreement by the hospital such as:

(a) Refusal of service,

(b) Undertaking unnecessary procedures

(c) Prescribing unnecessary drugs/tests

(d) Over billing

(e) Reduction in staff/ infrastructure/ equipment etc. after the hospital has been empanelled

(f) Non submission of the report, habitual late submission or submission of incorrect data in the report

(g) Refusal of credit to eligible beneficiaries and direct charging from them.

- (h) If recommended by NABH/NABL at any stage
- (i) Discrimination against Medical Reimbursement Scheme beneficiaries vis-à-vis general patients

(j) Any information furnished in application for empanelment found false at any stage and violation of Terms and Condition of MoA for this empanelment.

The DHS (MI), Meghalaya will have full right to forfeit the Performance bank guarantee as well as removal of Empanelled Hospital from list of empanelled institutions.

26. Termination:

(1) The Govt. of Meghalaya may terminate this MOA if-

- (a) the SECOND PARTY fails to provide any or all of the services specified in the agreement.
- (b) the SECOND PARTY fails to perform obligations under this MOA.
- (c) the SECOND PARTY is found to be associated with unethical, illegal or unlawful activities.

Each Party shall have the right to terminate the Memorandum of Association by giving 30 days written notice in writing to the other Party at any time. If the MoA is terminated by either Party, steps shall be taken to ensure that the termination does not affect any prior obligation, project or activity already in progress.

- **27.** "MOA" shall mean this Agreement and all definitions which cover under MR along with all Schedules, supplements, appendices, appendages and modifications thereof made in accordance with the terms of this Agreement.
- **28.** The SECOND PARTY grants consent for providing treatment to all Medical Reimbursement beneficiaries for IPD/OPD/Day-Care at prescribed Medical Reimbursement package rates under Medical Reimbursement.

In witness hereof, the parties hereto have caused this MOA to be executed on the day and year above written.

For and on behalf ofFor and on behalf ofFirst PartySecond PartyAuthorized SignatoryAuthorized SignatoryWitness-1Witness-2