

**GOVERNMENT OF MEGHALAYA
DIRECTORATE OF HEALTH SERVICES(MI)
MEGHALAYA:::: SHILLONG**

No.HSM/Bldg/NESIDS/16/18/32127

Dated, the 15th February, 2019

REQUEST FOR “EXPRESSION OF INTEREST (EOI)” ON PUBLIC PRIVATE PARTNERSHIP FOR SETTING UP A STATE OF THE ART DIAGNOSTIC CENTRE AT SHILLONG, MEGHALAYA.	
<p><i>The Govt. of Meghalaya is interested in setting up a State of the Art Diagnostic Centre at Shillong, Meghalaya to facilitate improvement in the health status of the people of Meghalaya and to ensure that quality healthcare is available and accessible to them which will cater to all sections of the society wherein citizens can have access to latest diagnostic investigations at very affordable rates. The Govt. request EOI from eligible Public Sector Units/Government Institutions/Private Sector Units to assist and support the Government in Concept formulation, Project Design, Specifications of Equipments, DPR Preparation & Project Management Services.</i></p>	
Last date of submission of EOI	<p>The firms having required capability, experience and resources to undertake the assignment may send their Expression of Interest (EOI) documents, duly supported by requisite documentary evidence in sealed envelope at the address given below through registered mail or by hand on or before 3:00 PM on the 4th March, 2019. Only shortlisted firms will be issued Request for Proposals / Terms of Reference for submission of detailed Technical & Financial Proposals later.</p>
How to get copy of EOI	<p>Public Sector Units / Government Institutions / Private Sector Units/or through LLPS & JV model who have proven record in setting up a State of the Art Diagnostic Centre or executing similar projects, in public and private sector, may collect the EOI document containing relevant details including scope of the project, clear set of requirements, pre-qualification and evaluation / qualification criteria, from the Office of the Director of Health Services (MI), Health Complex, Red Hills, Laitumkhrach, Shillong 793003, Meghalaya. The same can also be downloaded from http://meghealth.nic.in</p>
Contact person Name and Contact Details for any information and queries	<p>Address to : The Director of Health Services (MI) Address : Health Complex, Red Hills, Laitumkhrach, Shillong – 793003, Meghalaya. Email ID : dhsmi@rediffmail.com Contact Phone No. : 0364 - 2507510</p>

Sd/-
**Director of Health Services (MI)
Meghalaya, Shillong.**

'EOI Documents'

**GOVERNMENT OF MEGHALAYA
OFFICE OF THE DIRECTOR OF HEALTH SERVICES(MI)
MEGHALAYA, SHILLONG.**

**PUBLIC-PRIVATE PARTNERSHIP IN SETTING UP A STATE-OF-THE ART DIAGNOSTIC
CENTRE IN MEGHALAYA
REQUEST FOR EXPRESSIONS OF INTEREST.**

1. INTRODUCTION

- 1.1. The State of Meghalaya has made significant progress in its health care delivery system over the years. The Government of Meghalaya ("Government") has undertaken multiple steps and initiatives to improve its existing health infrastructure by developing various health centres across the state. However, the healthcare delivery situation in the state is yet to meet the desired standards and the state continues to face shortage in number of facilities for providing quality and reliable diagnostic services essential to determine appropriate treatment, thus compelling patients to travel long distances. There also continues to be a shortage in number of requisite qualified medical personnel and resources for maintaining such infrastructure hampering the Government initiatives in infrastructure building.
- 1.2. Therefore the Government plans to setup and establish a state-of-the-art diagnostics centre ("Diagnostics Centre") in Meghalaya with private participation for providing diagnostic services which would cater to all sections of the society. In order to setup such a Diagnostic Centre and deliver world class diagnostic services and facilities to the patients, the Government plans to engage one or more private partners with required experience in this field. It is also expected that the private partner selected through this Request for EOI and subsequent Request for Proposal ("RFP") procedure shall benefit from the exposure and experience in the state of Meghalaya.

2. EXPRESSIONS OF INTEREST

- 2.1. This request for EOI intends to communicate and receive desired information, as well as concretize on types and extent of diagnostic services to be covered, various models of engagement of private partner possible, roles and responsibilities of different stakeholders, standards of service level delivery, benchmarking and other information. Thereafter, eligible and interested private partners/applicants will be shortlisted for the aforementioned purposes. Subsequently, depending upon the number of successful bids and RFP may be issued, and the suitable private partner will be selected to operationalize the project. The shortlisting and final selection shall be at the sole and complete discretion of the Government.
- 2.2. Eligible private parties of good standing and repute having the necessary skills, capacities and experience in the providing similar services are invited to submit their proposals to the Government.

3. [OBJECTIVES AND SCOPES]

- 3.1. The Diagnostic Centre is proposed to be developed and operationalized with the participation of private sector partners. The exact nature and scope of involvement, and responsibilities, would be decided before issue of detailed RFP, or commencement of the project.
- 3.2. However, a brief overview of the proposed involvement and responsibility of each of the parties is as follows:

3.2.1. Government

- (a) To provide the land, building, security, equipment, other basic and supporting infrastructural facilities for the Diagnostics Centre, including the redevelopment of any existing facilities that may be required;
- (b) Provide assistance to the private operator and the Diagnostics Centre in obtaining the requisite approvals/clearance;
- (c) Facilitate patient flow to the Diagnostic Centres from Govt. Hospital;



(2)

(d) Facilitate referral of public patients to centre by making the diagnostic Centre as a referral centre for the district and

(e) Provide security and protection to the diagnostic Centre and its staff

3.2.2. Private Partner

(a) To recruit and staff necessary technical and other manpower (propose not less than 50 % of whom shall be from the state)

(b) Day to day operations and maintenance of the equipment and facilities

© Maintain quality & inventory of the consumables; and

(d) Undertaking /facilitating all tests/investigations for patients treated in the Diagnostics Centre.

3.3. The Types of facilities, infrastructure services and tests proposed to be offered in the Diagnostics Centre tentatively is attached at **Annexure-I**.

3.4. Duration: the initial duration of the contract is proposed to be for a period (propose 20 (twenty) years) which may further be extended for more years on mutual agreement of both parties.

4. ELIGIBILITY CRITERIA

4.1. All applicants intending to bid must satisfy the minimum eligibility criteria specified in **Annexure-2**.

4.2. In case of Partnership/LLP/JV one of the associates of such Institution must qualify all these criteria as per Annexure-2.

5. BIDDING PROGRESS

5.1. **One bid per applicant:** Each applicant shall submit only one EOI either by itself or as a partner in joint venture or as a member of a consortium. If an applicant or if any of the partners in a joint venture or any one of the members of the consortium participate in more than one bid, all the bids involving common partner are liable to be rejected.

5.2. **Cost of bidding and fees:** the applicant shall bear all costs associated with all preparation and submission of its bid and Government will, in no case, be responsible or liable for those costs, regardless of the conduct or outcome of the EOI process. The cost per application shall be 5 lakhs Which shall be submitted by way of a bank draft made out to Director of Health Services (MI) Meghalaya, Shillong along with the Bid Documents. The bidding fees shall not be refundable on unsuccessful bids.

5.3. **[Required Submission]:** the applicant must submit all of the documents specified in **Annexure-3** ("Bid Documents"), and all documents in support of meeting the eligibility criteria in **Annexure-2** as part of its application.

5.4. Preparation of bids:

5.4.1. The Bid Documents and any accompanying documents shall be in English only. In case any accompanying documents are in other languages. It shall be accompanied by an English translation. The English version shall prevail in matters of interpretation.



5.4.4. The applicant shall not make or cause to be made any alteration, erasure or obliteration to the text of the Request for EOI.

5.4.5. There shall be no clarification of terms and communication with respect to this request for EOI prior to the submission of bids.

5.5. Submission of Bids:

5.5.1. The Bid Documents shall be completed in all respect and duly signed and stamped by an authorized representative of the applicant. If the applicant is comprised of a partnership firm, consortium or a joint venture. The bid shall be signed by a duly authorized representative of each participant/constituent membership thereof.

5.5.2. The applicant shall submit the Bid documents in a seal cover to the following address: office of the Director of Health Services(MI), Health Complex, Red Hills, Laitumkhrah, Shillong-793003, Meghalaya.

5.5.3. Any bid received after the timeline of submission of bids, as stipulated above, shall not be considered and will be returned unopened to the applicant.

6. FINAL & BINDING DECISION

6.1. Notwithstanding anything to the contrary contained herein, the Government reserve the right to accept or reject any application(s) and to annul the bidding process and to reject all or any application(s), at anytime without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reason thereof. The Government reserves the right to reject any application(s) for any reasons. Which may include: (a) if, a material misrepresentation is made or uncovered; or (b) the applicant(s) does not provide, within the time specified by the Government, any supplemental information sought by the Government for evaluation of the application(s). Such misrepresentation/improper response shall lead to the disqualification of the applicant(s).

6.2. The decision of the Government to accept[t or reject any or all of the application(s) shall be final and binding and shall not be subject to any review or revision by any judicial or quasi-judicial authority.

7. GOVERNING LAW & JURISDICTION

7.1. This Request for EOI shall be interpreted, enforced and otherwise governed by the laws of the State . Without reference to its conflict of law principles and the courts at Meghalaya shall have the exclusive jurisdiction in respect of matters arising in relation to this Request for Expression of Interest.



ANNEXURE 1

TENTATIVE LIST OF THE FACILITIES, INFRASTRUCTURE, SERVICE AND TEST TO BE OFFERED
AT THE DIAGNOSTIC CENTER

Sl no.	Department Name	Sl no.	Department Name
1	Haematology	10	CT SCAN
2	Biochemistry	11	MRI
3	Clinical Pathology	12	USG
4	Microbiology	13	X-RAY
5	Serology	14	GASTROENTEROLOGY
6	Molecular Biology	15	NUEROLOGY
7	Cytopathology	16	OPG
8	Histopathology With Immunohistochemistry (IHC)	17	DEXA
9	Cardiology	18	MAMMOGRAPHY



ANNEXURE-2	
MINIMUM ELIGIBILITY CRITERIA	
1	Minimum 07 years in the field of Diagnostic business
2	Having annual turnover of 40 crores or more
3	Following investigation facilities shall be available
a)	At least 5 MRI
b)	At least 5 CTs
c)	Fully functional pathology having all fields mentioned below
i	Haematology
ii	Biochemistry
iii	Clinical Pathology
iv	Microbiology
v	Serology
vi	Molecular Biology
vii	Cytopathology
viii	Histopathology With Immunohistochemistry (IHC)
4	It must have all the necessary valid license to operate a Diagnostic centre
5	Standalone proprietary Diagnostic centre are not eligible
6	No of branches and collection centre in operation
7	Strength of medical and technical team
8	Accreditation with relevant bodies
Note	
1	For each of these criteria a gradation or marks will be awarded to the bidders and the bidder with the highest marks will seem to the best technical viability for undertaking the activity and higher chance of qualifying
2	Locals players having a turnover of 30 crores may also apply
3	In case the applicant is operating under partnership, Joint venture or LLP one of the associates of this institutions must be meeting the eligibility criteria

FURTHER GRADATION IN THE ELIGIBILITY CRITERIA (TENTATIVE)					
GRADATION CRITERIA					
A	Experience	MARKS	B	Turnover	Marks
	>7 to under 10 years	3		40 crores to less than 50 crores	3
	10 years to 15 years	5		50 crores to less than 75 crores	5
	15 years to 20 years	7		75 crores to less than 100 crores	7
	>20 years	10		>100 crores	10
C	Facilities and Equipments		D	No of Branches and collection centres	
	Will be checked basis technological specifications			Higher the presence is the better	
E	Strength of medical and Technical team		F	Accreditations	
	Higher no of professional is an			Accreditations with NABL and CAP	

ANNEXURE-3

<u>List of Bids Documents</u>	
Sl no.	Documents
1	Nature of establishment (Limited Company/ Private Limited Company/ Partnership/ Trust/ JV/LLP)
2	MOA and AOA/ certificate of incorporation/ Partnership Deed/ Trust Deed
3	Audited annual accounts of last three years (of the Company or associates in case of JV and LLP)
4	Income tax return for last three years (of the Company or associates in case of JV and LLP)
5	List of Directors / Partners/ Governing Body/ Associates
6	PAN Card Copy
7	List of Locations where the centre is having establishment
8	List of medical equipments' available with their specification, age, model etc
9	List of medical and Technical staff with their experience and qualification
10	List of all valid certificates under various statutes and laws necessary (like Fire, PNDT, GST etc)
11	BMW License
12	Accreditations certificates

